



Your professional future firmly in sight!

The EMG, an association of the elexis AG, is a medium-sized, operationally independent engineering company in the region Olpe/Sauerland, Germany. With our holding companies at home and abroad about 900 employees are working for us worldwide.

For our facility in Oschersleben (Sachsen-Anhalt) we are looking for a:

Sales engineer (m/f)

Your duties

- Supervision, motivation and support for our agents, including regular monitoring and reporting of derivatives by targeted measures and activities
- Care, maintenance and improvement of existing customer relationships
- Acquisition and establishment of new business relationships
- Active and independent customer care - from the contact phase, tenders to successful job completion
- Technical customer support and the inclusion of customer expectations and making appropriate offers
- Market research and market monitoring
- Project management and coordination
- Cooperation with engineering and product management to recognize and use growth opportunities early

Your profile

- Completed engineering degree preferably with a focus on engineering and automation technology
- Joy of creating new business relationships and the establishment of our products in new markets
- High degree of customer orientation
- Open and communicative personality and confident manner
- Willingness to travel activities

You should be safe in dealing with MS Office, possess good English language skills and have an ability to work independently, a high level of commitment and decisiveness.

We offer intensive training, performance-based payment, comprehensive benefits and ongoing training and development opportunities.

We look forward to receiving your application forms!

EMG Automation GmbH Werk ELTMA

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